

**Gore Trail at Wildercrest HOA**  
**Profit & Loss Budget Performance**  
 End of Year 2021

|   | <u>Jun 21</u>    | <u>Budget</u>    | <u>\$ Over Bu...</u> | <u>Jul '20 - J...</u> | <u>YTD Bud...</u> | <u>\$ Over Bu...</u> | <u>Annual B...</u> |
|---|------------------|------------------|----------------------|-----------------------|-------------------|----------------------|--------------------|
| <b>Ordinary Income/Expense</b>            |                  |                  |                      |                       |                   |                      |                    |
| <b>Income</b>                             |                  |                  |                      |                       |                   |                      |                    |
| <b>Operating Income</b>                   |                  |                  |                      |                       |                   |                      |                    |
| 40000 · Operating Dues                    | 30,068.67        | 30,068.67        | 0.00                 | 361,267.04            | 360,824.04        | 443.00               | 360,824.04         |
| 40100 · Late Fees                         | 20.00            | 20.00            | 0.00                 | 160.00                | 40.00             | 120.00               | 40.00              |
| 41000 · Miscellaneous Income              |                  |                  |                      |                       |                   |                      |                    |
| 41001 · Clbhs Key Card Replacement        | 0.00             |                  |                      | 0.00                  | 0.00              | 0.00                 | 0.00               |
| 41002 · Annual Assesment                  | 0.00             | 0.00             | 0.00                 | -200.00               | 4,900.00          | -5,100.00            | 4,900.00           |
| 41000 · Miscellaneous Income - Other      | 0.00             |                  |                      | 1.00                  | 0.00              | 1.00                 | 0.00               |
| <b>Total 41000 · Miscellaneous Income</b> | <u>0.00</u>      | <u>0.00</u>      | <u>0.00</u>          | <u>-199.00</u>        | <u>4,900.00</u>   | <u>-5,099.00</u>     | <u>4,900.00</u>    |
| <b>Total Operating Income</b>             | <u>30,088.67</u> | <u>30,088.67</u> | <u>0.00</u>          | <u>361,228.04</u>     | <u>365,764.04</u> | <u>-4,536.00</u>     | <u>365,764.04</u>  |
| <b>Reserve Income</b>                     |                  |                  |                      |                       |                   |                      |                    |
| 45000 · Replacement Reserve Dues          | 5,727.33         | 5,727.33         | 0.00                 | 68,727.96             | 68,727.96         | 0.00                 | 68,727.96          |
| 45050 · Replacement Reserve Interest      | 0.59             | 0.70             | -0.11                | 6.97                  | 8.40              | -1.43                | 8.40               |
| 45060 · Reserve Contribution              | 0.00             | 0.00             | 0.00                 | 10,020.00             | 7,218.00          | 2,802.00             | 7,218.00           |
| 45100 · Special Assessment                | 0.00             | 0.00             | 0.00                 | 113,996.58            | 114,000.00        | -3.42                | 114,000.00         |
| <b>Total Reserve Income</b>               | <u>5,727.92</u>  | <u>5,728.03</u>  | <u>-0.11</u>         | <u>192,751.51</u>     | <u>189,954.36</u> | <u>2,797.15</u>      | <u>189,954.36</u>  |
| <b>Total Income</b>                       | <u>35,816.59</u> | <u>35,816.70</u> | <u>-0.11</u>         | <u>553,979.55</u>     | <u>555,718.40</u> | <u>-1,738.85</u>     | <u>555,718.40</u>  |
| <b>Gross Profit</b>                       | <u>35,816.59</u> | <u>35,816.70</u> | <u>-0.11</u>         | <u>553,979.55</u>     | <u>555,718.40</u> | <u>-1,738.85</u>     | <u>555,718.40</u>  |
| <b>Expense</b>                            |                  |                  |                      |                       |                   |                      |                    |
| <b>Operating Expenses</b>                 |                  |                  |                      |                       |                   |                      |                    |
| 50010 · Accounting                        |                  |                  |                      |                       |                   |                      |                    |
| 50015 · Tax preparation                   | 300.00           | 0.00             | 300.00               | 300.00                | 313.12            | -13.12               | 313.12             |
| <b>Total 50010 · Accounting</b>           | <u>300.00</u>    | <u>0.00</u>      | <u>300.00</u>        | <u>300.00</u>         | <u>313.12</u>     | <u>-13.12</u>        | <u>313.12</u>      |
| 50070 · Meeting Expense                   | 0.00             | 0.00             | 0.00                 | 0.00                  | 160.00            | -160.00              | 160.00             |
| 50100 · Management Fees                   | 4,597.23         | 4,597.23         | 0.00                 | 55,166.76             | 55,166.76         | 0.00                 | 55,166.76          |
| 50210 · Insurance                         | 1,905.90         | 1,878.99         | 26.91                | 22,302.50             | 22,547.88         | -245.38              | 22,547.88          |
| 50230 · In-Unit Amenities                 |                  |                  |                      |                       |                   |                      |                    |
| 50231 · In-Unit Cable                     | 2,882.11         | 2,758.14         | 123.97               | 34,461.35             | 33,097.68         | 1,363.67             | 33,097.68          |
| 50232 · In-Unit Internet                  | 923.23           | 883.19           | 40.04                | 11,038.72             | 10,598.28         | 440.44               | 10,598.28          |
| 50230 · In-Unit Amenities - Other         | 682.22           | 682.22           | 0.00                 | 8,186.64              | 8,186.64          | 0.00                 | 8,186.64           |
| <b>Total 50230 · In-Unit Amenities</b>    | <u>4,487.56</u>  | <u>4,323.55</u>  | <u>164.01</u>        | <u>53,686.71</u>      | <u>51,882.60</u>  | <u>1,804.11</u>      | <u>51,882.60</u>   |
| 50250 · Waste Removal                     |                  |                  |                      |                       |                   |                      |                    |
| 50251 · Misc. Trash                       | 134.31           | 75.00            | 59.31                | 2,194.31              | 900.00            | 1,294.31             | 900.00             |
| 50252 · Dumpsters                         | 402.86           | 500.00           | -97.14               | 5,915.94              | 6,000.00          | -84.06               | 6,000.00           |
| 50250 · Waste Removal - Other             | 0.00             | 0.00             | 0.00                 | 0.00                  | 0.00              | 0.00                 | 0.00               |
| <b>Total 50250 · Waste Removal</b>        | <u>537.17</u>    | <u>575.00</u>    | <u>-37.83</u>        | <u>8,110.25</u>       | <u>6,900.00</u>   | <u>1,210.25</u>      | <u>6,900.00</u>    |

**Gore Trail at Wilderrest HOA**  
**Profit & Loss Budget Performance**  
**June 2021**

|   | Jun 21          | Budget          | \$ Over Bu...   | Jul '20 - J...    | YTD Bud...       | \$ Over Bu...     | Annual B...      |
|---|-----------------|-----------------|-----------------|-------------------|------------------|-------------------|------------------|
| <b>50276 · Snow Removal</b>                       |                 |                 |                 |                   |                  |                   |                  |
| 50269 · Ice Chipping & Scraping                   | 0.00            | 0.00            | 0.00            | 9,835.00          | 9,000.00         | 835.00            | 9,000.00         |
| 50270 · Carport Plowing                           | 0.00            | 0.00            | 0.00            | 1,322.50          | 1,100.00         | 222.50            | 1,100.00         |
| 50271 · Plowing                                   | 0.00            | 0.00            | 0.00            | 25,410.00         | 23,100.00        | 2,310.00          | 23,100.00        |
| 50272 · Window wells                              | 0.00            | 0.00            | 0.00            | 6,457.50          | 6,400.00         | 57.50             | 6,400.00         |
| 50273 · Roof Raking                               | 0.00            | 0.00            | 0.00            | 2,626.25          | 8,500.00         | -5,873.75         | 8,500.00         |
| 50274 · Boiler Walks                              | 0.00            | 0.00            | 0.00            | 6,072.50          | 4,900.00         | 1,172.50          | 4,900.00         |
| 50275 · Roof Snow and Ice Removal                 | 0.00            | 0.00            | 0.00            | 2,084.38          | 20,000.00        | -17,915.62        | 20,000.00        |
| 50276 · Snow Removal - Other                      | 0.00            | 0.00            | 0.00            | 0.00              | 0.00             | 0.00              | 0.00             |
| <b>Total 50276 · Snow Removal</b>                 | <b>0.00</b>     | <b>0.00</b>     | <b>0.00</b>     | <b>53,808.13</b>  | <b>73,000.00</b> | <b>-19,191.87</b> | <b>73,000.00</b> |
| <b>50290 · Security &amp; Fire Safety</b>         |                 |                 |                 |                   |                  |                   |                  |
| 50291 · Alarm phone                               | 0.00            | 0.00            | 0.00            | 0.00              | 0.00             | 0.00              | 0.00             |
| 50292 · Alarm Monitoring                          | 0.00            | 0.00            | 0.00            | 5,344.80          | 3,956.40         | 1,388.40          | 3,956.40         |
| 50293 · Fire Place Inspections                    | 0.00            | 0.00            | 0.00            | 0.00              | 0.00             | 0.00              | 0.00             |
| 50294 · Sprinkler R&M                             | 4,138.09        | 450.00          | 3,688.09        | 11,204.25         | 5,400.00         | 5,804.25          | 5,400.00         |
| 50295 · Alarm System Repairs                      | 0.00            | 0.00            | 0.00            | 141.00            | 1,000.00         | -859.00           | 1,000.00         |
| 50290 · Security & Fire Safety - Other            | 1,358.00        | 0.00            | 1,358.00        | 2,040.00          | 0.00             | 2,040.00          | 0.00             |
| <b>Total 50290 · Security &amp; Fire Safety</b>   | <b>5,496.09</b> | <b>450.00</b>   | <b>5,046.09</b> | <b>18,730.05</b>  | <b>10,356.40</b> | <b>8,373.65</b>   | <b>10,356.40</b> |
| <b>50320 · General Building Maintenance</b>       |                 |                 |                 |                   |                  |                   |                  |
| 50321 · Gen. Bldg. Maint. Supplies                | 187.21          | 100.00          | 87.21           | 1,074.30          | 1,300.00         | -225.70           | 1,300.00         |
| 50322 · Pest Control                              | 0.00            | 0.00            | 0.00            | 1,200.00          | 1,400.00         | -200.00           | 1,400.00         |
| 50320 · General Building Maintenance - O...       | 4,335.00        | 583.33          | 3,751.67        | 7,216.25          | 7,000.00         | 216.25            | 7,000.00         |
| <b>Total 50320 · General Building Maintenance</b> | <b>4,522.21</b> | <b>683.33</b>   | <b>3,838.88</b> | <b>9,490.55</b>   | <b>9,700.00</b>  | <b>-209.45</b>    | <b>9,700.00</b>  |
| <b>50330 · Plumbing &amp; Heating</b>             | <b>1,281.81</b> | <b>1,083.33</b> | <b>198.48</b>   | <b>19,296.71</b>  | <b>13,000.00</b> | <b>6,296.71</b>   | <b>13,000.00</b> |
| <b>50360 · Grounds and Parking</b>                |                 |                 |                 |                   |                  |                   |                  |
| 50361 · G&P Maintenance                           | 1,151.04        | 250.00          | 901.04          | 6,311.04          | 3,000.00         | 3,311.04          | 3,000.00         |
| 50362 · G&P Supplies                              | 186.90          | 166.67          | 20.23           | 766.20            | 2,000.00         | -1,233.80         | 2,000.00         |
| <b>Total 50360 · Grounds and Parking</b>          | <b>1,337.94</b> | <b>416.67</b>   | <b>921.27</b>   | <b>7,077.24</b>   | <b>5,000.00</b>  | <b>2,077.24</b>   | <b>5,000.00</b>  |
| <b>50370 · Roof Maintenance</b>                   | <b>0.00</b>     | <b>0.00</b>     | <b>0.00</b>     | <b>7,978.78</b>   | <b>3,000.00</b>  | <b>4,978.78</b>   | <b>3,000.00</b>  |
| <b>50400 · Utilities</b>                          |                 |                 |                 |                   |                  |                   |                  |
| 50401 · Clbhs Electric                            | 162.76          | 378.68          | -215.92         | 2,731.34          | 4,579.75         | -1,848.41         | 4,579.75         |
| 50402 · Clbhs Natural Gas                         | 82.69           | 82.35           | 0.34            | 1,334.66          | 1,546.32         | -211.66           | 1,546.32         |
| 50403 · Natural Gas                               | 2,417.05        | 1,491.01        | 926.04          | 38,506.17         | 30,847.80        | 7,658.37          | 30,847.80        |
| 50404 · Electric                                  | 608.62          | 659.41          | -50.79          | 14,105.73         | 10,880.37        | 3,225.36          | 10,880.37        |
| 50405 · Clbhs Water & Sewer                       | 213.72          | 123.81          | 89.91           | 2,426.71          | 1,485.72         | 940.99            | 1,485.72         |
| 50406 · Water & Sewer                             | 3,744.48        | 3,510.24        | 234.24          | 44,338.69         | 42,122.88        | 2,215.81          | 42,122.88        |
| 50407 · Nat. Gas Phone Line                       | 49.33           | 32.31           | 17.02           | 603.71            | 387.72           | 215.99            | 387.72           |
| <b>Total 50400 · Utilities</b>                    | <b>7,278.65</b> | <b>6,277.81</b> | <b>1,000.84</b> | <b>104,047.01</b> | <b>91,850.56</b> | <b>12,196.45</b>  | <b>91,850.56</b> |
| <b>51000 · Miscellaneous Expense</b>              |                 |                 |                 |                   |                  |                   |                  |
| 51001 · Bank Service Charges                      | 57.55           | 50.00           | 7.55            | 690.73            | 600.00           | 90.73             | 600.00           |

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|--|------------------|------------------|------------------|-------------------|-------------------|------------------|-------------------|
| 51002 · Licenses and Permits                         | 0.00             | 0.00             | 0.00             | 48.00             | 43.00             | 5.00             | 43.00             |
| 51003 · Postage and Delivery                         | 0.00             | 0.00             | 0.00             | 0.00              | 50.00             | -50.00           | 50.00             |
| 51004 · Check Stock                                  | 0.00             | 0.00             | 0.00             | 0.00              | 0.00              | 0.00             | 0.00              |
| 51000 · Miscellaneous Expense - Other                | 0.00             | 5.00             | -5.00            | 250.01            | 60.00             | 190.01           | 60.00             |
| <b>Total 51000 · Miscellaneous Expense</b>           | <b>57.55</b>     | <b>55.00</b>     | <b>2.55</b>      | <b>988.74</b>     | <b>753.00</b>     | <b>235.74</b>    | <b>753.00</b>     |
| <b>54000 · Clubhouse</b>                             |                  |                  |                  |                   |                   |                  |                   |
| 54005 · Clbhs General Maintenance                    | 0.00             | 83.33            | -83.33           | 2,132.00          | 1,000.00          | 1,132.00         | 1,000.00          |
| 54010 · Clbhs Pool & Hot Tub Maint.                  | 0.00             | 66.67            | -66.67           | 1,262.20          | 800.00            | 462.20           | 800.00            |
| 54020 · Clbhs Pool & Hot Tub Supp.                   | 0.00             | 40.00            | -40.00           | 65.86             | 480.00            | -414.14          | 480.00            |
| 54040 · Clbhs Supplies & Materials                   | 37.11            | 41.67            | -4.56            | 37.11             | 500.00            | -462.89          | 500.00            |
| <b>Total 54000 · Clubhouse</b>                       | <b>37.11</b>     | <b>231.67</b>    | <b>-194.56</b>   | <b>3,497.17</b>   | <b>2,780.00</b>   | <b>717.17</b>    | <b>2,780.00</b>   |
| <b>Total Operating Expenses</b>                      | <b>31,839.22</b> | <b>20,572.58</b> | <b>11,266.64</b> | <b>364,480.60</b> | <b>346,410.32</b> | <b>18,070.28</b> | <b>346,410.32</b> |
| <b>60000 · Reserve Expenses</b>                      |                  |                  |                  |                   |                   |                  |                   |
| 60010 · Siding Resurfacing & Repair                  |                  |                  |                  |                   |                   |                  |                   |
| 60011 · Bldgs. 1-6                                   | 0.00             | 0.00             | 0.00             | 1,946.72          | 0.00              | 1,946.72         | 0.00              |
| 60012 · Clbhs.                                       | 0.00             | 0.00             | 0.00             | 0.00              | 0.00              | 0.00             | 0.00              |
| 60013 · Carports                                     | 0.00             | 0.00             | 0.00             | 0.00              | 0.00              | 0.00             | 0.00              |
| 60014 · Touch-ups                                    | 0.00             | 0.00             | 0.00             | 2,994.70          | 5,000.00          | -2,005.30        | 5,000.00          |
| 60015 · Building Walkways                            | 3,770.00         | 0.00             | 3,770.00         | 18,750.00         | 8,500.00          | 10,250.00        | 8,500.00          |
| 60010 · Siding Resurfacing & Repair - Ot...          | 0.00             |                  |                  | 0.00              | 0.00              | 0.00             | 0.00              |
| <b>Total 60010 · Siding Resurfacing &amp; Repair</b> | <b>3,770.00</b>  | <b>0.00</b>      | <b>3,770.00</b>  | <b>23,691.42</b>  | <b>13,500.00</b>  | <b>10,191.42</b> | <b>13,500.00</b>  |
| <b>60020 · Roof</b>                                  |                  |                  |                  |                   |                   |                  |                   |
| 60023 · Bldgs. all North Side                        | 0.00             |                  |                  | 25,906.00         |                   |                  |                   |
| 60024 · Carports                                     | 0.00             | 0.00             | 0.00             | 0.00              | 0.00              | 0.00             | 0.00              |
| 60025 · Clubhouse                                    | 0.00             | 0.00             | 0.00             | 1,130.00          | 500.00            | 630.00           | 500.00            |
| 60026 · RIM system- heat tape                        | 0.00             | 0.00             | 0.00             | 1,015.00          | 4,000.00          | -2,985.00        | 4,000.00          |
| 60027 · Misc. Repairs                                | 660.00           | 0.00             | 660.00           | 2,526.00          | 5,000.00          | -2,474.00        | 5,000.00          |
| 60020 · Roof - Other                                 | 0.00             | 0.00             | 0.00             | 0.00              | 0.00              | 0.00             | 0.00              |
| <b>Total 60020 · Roof</b>                            | <b>660.00</b>    | <b>0.00</b>      | <b>660.00</b>    | <b>30,577.00</b>  | <b>9,500.00</b>   | <b>21,077.00</b> | <b>9,500.00</b>   |
| <b>60030 · Plumbing &amp; Heating</b>                |                  |                  |                  |                   |                   |                  |                   |
| 60032 · Misc. Repairs                                | 17,993.90        | 0.00             | 17,993.90        | 22,565.65         | 0.00              | 22,565.65        | 0.00              |
| 60030 · Plumbing & Heating - Other                   | 0.00             |                  |                  | 0.00              | 0.00              | 0.00             | 0.00              |
| <b>Total 60030 · Plumbing &amp; Heating</b>          | <b>17,993.90</b> | <b>0.00</b>      | <b>17,993.90</b> | <b>22,565.65</b>  | <b>0.00</b>       | <b>22,565.65</b> | <b>0.00</b>       |
| <b>60040 · Windows</b>                               |                  |                  |                  |                   |                   |                  |                   |
| 60042 · Window Replacement                           | 0.00             | 0.00             | 0.00             | 0.00              | 1,800.00          | -1,800.00        | 1,800.00          |
| <b>Total 60040 · Windows</b>                         | <b>0.00</b>      | <b>0.00</b>      | <b>0.00</b>      | <b>0.00</b>       | <b>1,800.00</b>   | <b>-1,800.00</b> | <b>1,800.00</b>   |
| <b>60050 · Asphalt</b>                               |                  |                  |                  |                   |                   |                  |                   |

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|   | Jun 21            | Budget           | \$ Over Bu...     | Jul '20 - J...    | YTD Bud...        | \$ Over Bu...     | Annual B...       |
|---|-------------------|------------------|-------------------|-------------------|-------------------|-------------------|-------------------|
| 60051 · Sealant                             | 0.00              | 0.00             | 0.00              | 0.00              | 0.00              | 0.00              | 0.00              |
| 60053 · Crack fill                          | 0.00              | 0.00             | 0.00              | 3,415.00          | 2,400.00          | 1,015.00          | 2,400.00          |
| 60054 · Striping                            | 0.00              | 0.00             | 0.00              | 1,950.00          | 0.00              | 1,950.00          | 0.00              |
| 60050 · Asphalt - Other                     | 0.00              |                  |                   | 0.00              | 0.00              | 0.00              | 0.00              |
| <b>Total 60050 · Asphalt</b>                | <b>0.00</b>       | <b>0.00</b>      | <b>0.00</b>       | <b>5,365.00</b>   | <b>2,400.00</b>   | <b>2,965.00</b>   | <b>2,400.00</b>   |
| 60060 · Clbhs Bldg.                         |                   |                  |                   |                   |                   |                   |                   |
| 60061 · Interior Paint                      | 0.00              |                  |                   | 2,350.00          |                   |                   |                   |
| 60063 · Furnishings                         | 0.00              | 0.00             | 0.00              | 0.00              | 500.00            | -500.00           | 500.00            |
| 60060 · Clbhs Bldg. - Other                 | 0.00              | 0.00             | 0.00              | 1,983.75          | 0.00              | 1,983.75          | 0.00              |
| <b>Total 60060 · Clbhs Bldg.</b>            | <b>0.00</b>       | <b>0.00</b>      | <b>0.00</b>       | <b>4,333.75</b>   | <b>500.00</b>     | <b>3,833.75</b>   | <b>500.00</b>     |
| 60070 · Fire Supression System              |                   |                  |                   |                   |                   |                   |                   |
| 60071 · Expansion Tank Repair               | 0.00              |                  |                   | 0.00              | 0.00              | 0.00              | 0.00              |
| 60073 · Fire Control Panel                  | 0.00              | 0.00             | 0.00              | 0.00              | 1,800.00          | -1,800.00         | 1,800.00          |
| 60070 · Fire Supression System - Other      | 0.00              | 0.00             | 0.00              | 0.00              | 0.00              | 0.00              | 0.00              |
| <b>Total 60070 · Fire Supression System</b> | <b>0.00</b>       | <b>0.00</b>      | <b>0.00</b>       | <b>0.00</b>       | <b>1,800.00</b>   | <b>-1,800.00</b>  | <b>1,800.00</b>   |
| 60100 · Hot Tubs                            | 0.00              | 66.67            | -66.67            | 19,849.14         | 800.00            | 19,049.14         | 800.00            |
| 60110 · Contingency                         |                   |                  |                   |                   |                   |                   |                   |
| 60111 · Roof Leak Damages                   | 0.00              |                  |                   | 948.75            | 1,500.00          | -551.25           | 1,500.00          |
| 60110 · Contingency - Other                 | 0.00              | 833.33           | -833.33           | 10,017.34         | 10,000.00         | 17.34             | 10,000.00         |
| <b>Total 60110 · Contingency</b>            | <b>0.00</b>       | <b>833.33</b>    | <b>-833.33</b>    | <b>10,966.09</b>  | <b>11,500.00</b>  | <b>-533.91</b>    | <b>11,500.00</b>  |
| 60120 · Grounds                             |                   |                  |                   |                   |                   |                   |                   |
| 60121 · Tree Removal                        | 0.00              |                  |                   | 0.00              | 0.00              | 0.00              | 0.00              |
| 60120 · Grounds - Other                     | 0.00              | 0.00             | 0.00              | 0.00              | 0.00              | 0.00              | 0.00              |
| <b>Total 60120 · Grounds</b>                | <b>0.00</b>       | <b>0.00</b>      | <b>0.00</b>       | <b>0.00</b>       | <b>0.00</b>       | <b>0.00</b>       | <b>0.00</b>       |
| 60000 · Reserve Expenses - Other            | 0.00              |                  |                   | 2,800.00          |                   |                   |                   |
| <b>Total 60000 · Reserve Expenses</b>       | <b>22,423.90</b>  | <b>900.00</b>    | <b>21,523.90</b>  | <b>120,148.05</b> | <b>41,800.00</b>  | <b>78,348.05</b>  | <b>41,800.00</b>  |
| <b>Total Expense</b>                        | <b>54,263.12</b>  | <b>21,472.58</b> | <b>32,790.54</b>  | <b>484,628.65</b> | <b>388,210.32</b> | <b>96,418.33</b>  | <b>388,210.32</b> |
| <b>Net Ordinary Income</b>                  | <b>-18,446.53</b> | <b>14,344.12</b> | <b>-32,790.65</b> | <b>69,350.90</b>  | <b>167,508.08</b> | <b>-98,157.18</b> | <b>167,508.08</b> |
| <b>Net Income</b>                           | <b>-18,446.53</b> | <b>14,344.12</b> | <b>-32,790.65</b> | <b>69,350.90</b>  | <b>167,508.08</b> | <b>-98,157.18</b> | <b>167,508.08</b> |